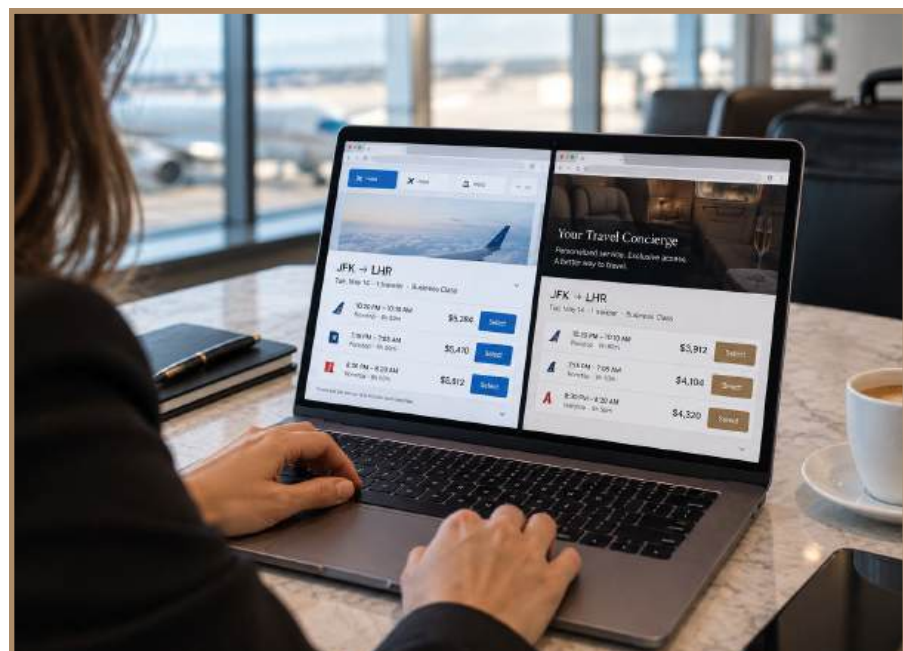


5

Ways a Business Class Concierge Improves Your Travel

1. Fares That Aren't Available to the Public

The fare on an airline website is the publicly available rate. A privately negotiated pricing tier sits behind it, accessible only through established travel industry relationships, and the gap between the two on long-haul itineraries can be substantial.



2. Building the Right Trip Before You Fly

A concierge builds routing around what connections require, selects seats based on exact aircraft layout, and coordinates lounge access, meal preferences, documentation, and insurance, all before departure so the trip feels frictionless rather than managed.



3. Responding to Commercial Disruptions in Real Time

When a flight is delayed or canceled, hold queues run long and gate agents handle hundreds of passengers at once. A concierge works to rebook through dedicated channels before you reach the gate, with broader options than standard rebooking tools surface.



4. What Happens After the Trip

After each trip, a concierge reconciles charges and records performance, connections that felt tight, seat configurations that didn't suit sleep, and lounges that exceeded expectations. That history informs every future booking without requiring re-explanation.



5. A Better Way to Book Commercial Travel

The return on expert involvement is often invisible when working well, the right fare, the right connection, the right seat, and clean recovery from any delay all happen without requiring your active attention throughout the booking and travel process.

